

January 25, 2010

MAR-BAL INCORPORATED  
Attn: Stan Pilat, Director Sales & Marketing

Subject: **Eaton Premier Supplier Award Winner**

Dear Stan,

The Eaton supplier award program recognizes its top suppliers for their contributions in the areas of cost management, innovation, quality, delivery, and other attributes delivered in 2009 that contributed to Eaton's success. This is our fifth year in recognizing our best suppliers and would like to confirm that your company is being recognized as a Premier Supplier Award recipient. **Let me be the first to congratulate your company on winning this prestigious award. You are part of an elite group which represents the top 0.05% of Eaton's global supply base! Please share this great news with all of your associates.**

**As a recipient of the Premier Supplier Award, your company qualifies as a finalist for the Eaton Corporation Supplier Excellence Award. The Excellence award is given to those suppliers who have differentiated themselves from the Premier Award winners in key performance areas.**

You are invited to attend Eaton's Supplier Meeting in Cleveland, OH on Tuesday, March 9, 2010 at which time we will acknowledge your company as an award winner. During the meeting, the Excellence award winners will be announced and presented by Eaton's CEO - Sandy Cutler and myself. This year we have broadened the scope of our meeting to include other strategic suppliers in addition to our Award Winners.

The agenda for the meeting will focus on providing you an update on Eaton's Global Economic Outlook, Eaton's business overviews and supply chain initiatives.

Attached you will find two items:

1. **Premier Supplier Info Doc** – general meeting and lodging information, and
2. **Premier Attendee & Question Template** required for confirming your attendees (2 maximum) for both the buffet luncheon and the meeting. In addition, we encourage you to submit questions in advance for the Q&A segment and instructions are included in the template.

Please complete the **Template** and return to Mary Ann Halan via email at [MaryAnnHalan@eaton.com](mailto:MaryAnnHalan@eaton.com) on or before close of business Wednesday, **February 3, 2010**. If you have questions, you may contact Mary Ann directly at (216) 523-4593.

We look forward to seeing you on Tuesday, March 9<sup>th</sup> in Cleveland, OH.

Sincerely,



**Craig Reed**  
Senior Vice President

## Eaton Premier Supplier Award Winner



**March 9, 2010 - Pictured from Left to Right: Sandy Cutler, Chairman and CEO – Eaton Corporation; Joe Hulak, Sales Manager and Scott Balogh, President – Mar-Bal, Inc.**